



September 7, 2018

| Single Fam. Homes + Condos | LISTINGS | | PENDING SALES | CLOSED SALES | | | Months of Inventory | |
|----------------------------------|-----------------|-----------------|--------------------|--------------|------------------|------------------|------------------------|--------------------------|
| | New Listings | Total Active | # Pending Sales | # Closings | Avg. Price | Median Price | | Same mo., year ago |
| King | 4,090 | 5,803 | 3,072 | 3,028 | \$728,030 | \$610,000 | 1.92 | 0.93 |
| Snohomish | 1,798 | 2,357 | 1,437 | 1,386 | \$500,713 | \$461,832 | 1.70 | 1.11 |
| Pierce | 2,050 | 2,737 | 1,867 | 1,610 | \$388,218 | \$347,750 | 1.70 | 1.45 |
| Kitsap | 607 | 784 | 517 | 492 | \$447,271 | \$345,000 | 1.59 | 1.43 |
| Mason | 166 | 333 | 161 | 160 | \$278,557 | \$247,725 | 2.08 | 2.35 |
| Skagit | 284 | 504 | 244 | 200 | \$395,129 | \$349,975 | 2.52 | 2.26 |
| Grays Harbor | 169 | 457 | 194 | 145 | \$195,643 | \$187,900 | 3.15 | 3.65 |
| Lewis | 173 | 330 | 167 | 111 | \$256,212 | \$235,500 | 2.97 | 3.02 |
| Cowlitz | 203 | 294 | 181 | 153 | \$262,436 | \$245,000 | 1.92 | 2.18 |
| Grant | 136 | 333 | 115 | 127 | \$229,873 | \$207,500 | 2.62 | 3.54 |
| Thurston | 635 | 873 | 647 | 603 | \$347,192 | \$315,000 | 1.45 | 1.45 |
| San Juan | 45 | 251 | 39 | 27 | \$702,074 | \$525,000 | 9.30 | 8.44 |
| Island | 239 | 399 | 214 | 184 | \$450,037 | \$362,925 | 2.17 | 2.40 |
| Kittitas | 158 | 287 | 100 | 103 | \$384,251 | \$321,900 | 2.79 | 2.75 |
| Jefferson | 75 | 186 | 80 | 70 | \$408,131 | \$377,500 | 2.66 | 4.95 |
| Okanogan | 61 | 343 | 61 | 49 | \$275,540 | \$255,000 | 7.00 | 6.49 |
| Whatcom | 482 | 774 | 443 | 381 | \$424,867 | \$374,900 | 2.03 | 2.37 |
| Clark | 130 | 218 | 106 | 96 | \$395,369 | \$372,750 | 2.27 | 2.27 |
| Pacific | 59 | 259 | 85 | 64 | \$175,807 | \$153,000 | 4.05 | 4.28 |
| Ferry | 11 | 61 | 10 | 9 | \$172,878 | \$140,000 | 6.78 | 7.13 |
| Clallam | 151 | 337 | 121 | 105 | \$328,140 | \$300,000 | 3.21 | 3.18 |
| Chelan | 126 | 336 | 113 | 82 | \$458,041 | \$369,950 | 4.10 | 3.63 |
| Douglas | 82 | 136 | 61 | 57 | \$356,356 | \$345,000 | 2.39 | 1.93 |
| Others | 64 | 188 | 74 | 46 | \$201,184 | \$199,950 | 4.09 | 4.15 |
| Total | 11,994 | 18,580 | 10,109 | 9,288 | \$506,060 | \$405,000 | 2.00 | 1.55 |

4-county Puget Sound Region Pending Sales (SFH + Condo combined)

(totals include King, Snohomish, Pierce & Kitsap counties)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------------|------|------|------|------|------|------|------|-------------|------|------|------|------|
| 2000 | 3706 | 4778 | 5903 | 5116 | 5490 | 5079 | 4928 | 5432 | 4569 | 4675 | 4126 | 3166 |
| 2001 | 4334 | 5056 | 5722 | 5399 | 5631 | 5568 | 5434 | 5544 | 4040 | 4387 | 4155 | 3430 |
| 2002 | 4293 | 4735 | 5569 | 5436 | 6131 | 5212 | 5525 | 6215 | 5394 | 5777 | 4966 | 4153 |
| 2003 | 4746 | 5290 | 6889 | 6837 | 7148 | 7202 | 7673 | 7135 | 6698 | 6552 | 4904 | 4454 |
| 2004 | 4521 | 6284 | 8073 | 7910 | 7888 | 8186 | 7583 | 7464 | 6984 | 6761 | 6228 | 5195 |
| 2005 | 5426 | 6833 | 8801 | 8420 | 8610 | 8896 | 8207 | 8784 | 7561 | 7157 | 6188 | 4837 |
| 2006 | 5275 | 6032 | 8174 | 7651 | 8411 | 8094 | 7121 | 7692 | 6216 | 6403 | 5292 | 4346 |
| 2007 | 4869 | 6239 | 7192 | 6974 | 7311 | 6876 | 6371 | 5580 | 4153 | 4447 | 3896 | 2975 |
| 2008 | 3291 | 4167 | 4520 | 4624 | 4526 | 4765 | 4580 | 4584 | 4445 | 3346 | 2841 | 2432 |
| 2009 | 3250 | 3407 | 4262 | 5372 | 5498 | 5963 | 5551 | 5764 | 5825 | 5702 | 3829 | 3440 |
| 2010 | 4381 | 5211 | 6821 | 7368 | 4058 | 4239 | 4306 | 4520 | 4350 | 4376 | 3938 | 3474 |
| 2011 | 4272 | 4767 | 6049 | 5732 | 5963 | 5868 | 5657 | 5944 | 5299 | 5384 | 4814 | 4197 |
| 2012 | 4921 | 6069 | 7386 | 7015 | 7295 | 6733 | 6489 | 6341 | 5871 | 6453 | 5188 | 4181 |
| 2013 | 5548 | 6095 | 7400 | 7462 | 7743 | 7374 | 7264 | 6916 | 5951 | 6222 | 5083 | 3957 |
| 2014 | 5406 | 5587 | 7099 | 7325 | 8055 | 7546 | 7169 | 6959 | 6661 | 6469 | 5220 | 4410 |
| 2015 | 5791 | 6541 | 8648 | 8671 | 8620 | 8608 | 8248 | 7792 | 7179 | 6977 | 5703 | 4475 |
| 2016 | 5420 | 6703 | 8130 | 8332 | 9153 | 8869 | 8545 | 8628 | 7729 | 7487 | 6115 | 4727 |
| 2017 | 5710 | 6024 | 7592 | 7621 | 9188 | 9042 | 8514 | 8637 | 7441 | 7740 | 6094 | 4460 |
| 2018 | 5484 | 5725 | 7373 | 7565 | 8742 | 8052 | 7612 | 6893 | | | | |